

Computergate Announces merger with iTLC in Perth

Computergate Australia, a Global Independent Service Provider, is proud to announce that it has merged with the iTLC business in Perth to strengthen its direct Service Capabilities in Western Australia.



As a recognised Channel centric Independent Service Provider for many Vendors, Distributors, Resellers & Systems Integrators, Computergate has poised itself to double its capabilities in 2019. Western Australia is seen as a key area in the future, with the iTLC business merger, it will allow greater leverage to develop a direct relationship with all its clients.

Computergate's strategic alliances have recently created growth in the business to allow greater focus on Perth. With the iTLC team still in place, headed up by Simon Hindley as the Perth Branch Manager, will allow Computergate to continue to support and grow local SME's whilst strengthening the Service Delivery capabilities.

"After many years of using iTLC as a service agent in Perth and recognising that our core values are the same, combining our capabilities made good sense." said Mario Greco, Computergate CEO. "Having worked independently and alongside all this time made it simple to find a path to make this work. We intend to keep the iTLC brand alive, whilst developing Computergate capabilities and managed maintenance programs we expect to deliver superior service offerings to provide our customers with a seamless experience."

"I am excited that Computergate has positioned itself with iTLC. I see immense potential using industry leading features of Computergate service and management capabilities that will complement the needs of the Perth market. The support and services perfectly enhance the Computergate's offerings into the future, as well as deliver better customer experiences in the process," said Mario Greco.